Encompass TPO Connect

Built on the Encompass Lending Platform, Encompass TPO Connect is a fully-configurable web-based portal that allows you to effortlessly collaborate with your TPOs so you can work faster, stay compliant and maximize the profitability of every loan.

Using Encompass TPO Connect, wholesale lenders and correspondent investors can create a first-class branded experience for TPOs and enable them to monitor loan status, submit documents, order credit, submit lock requests and deliver loan packages directly to your Encompass pipeline. Bring your wholesale and correspondent channels to the next level.

Maximize profitability of your TPO channels in a whole new way

- **Increase your pipeline**
  Attract new customers and enable them to seamlessly channel new business directly to your Encompass pipeline with an easy-to-use, branded portal

- **Close and purchase loans faster**
  Empower TPOs to easily originate high-quality, fully-compliant loans in a self-sufficient manner and boost your productivity

- **Develop stronger partnerships**
  Collaborate and communicate more effectively with your TPOs and provide them the visibility and control they need throughout the origination process

Reach us at 1-888-955-9100 or sales@elliemae.com to schedule a demo.

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**Benefits**

- Effortlessly collaborate with your TPOs so you can work faster and stay compliant
- Stand out from the competition and bring your wholesale and correspondent channels to the next level

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**Example TPO website home page**

**Example TPO website pipeline view**
Create a first-class branded experience for TPOs to improve efficiency and profitability.

**Differentiators**

**Easy to onboard and deploy**
Transitioning to a new technology can be intimidating. And managing your own homegrown solution can be complex and expensive. Encompass TPO Connect makes it easy for your teams to get started with easy-to-use onboarding functionality, implementation services by experts, ongoing training and resources that help expedite time to value.

**Flexible and configurable**
Many platforms claim to be customizable. However, Encompass TPO Connect can be fully configured by end users to easily create customized workflows across multiple channels without ever having to write a line of code. This enables you to spend less time on complex integrations and IT updates and more time on delighting your customers.

**Built on an end-to-end digital mortgage platform**
Increasing your new business pipeline and delighting your customers is an important component of growing your TPO channel business. However, wholesale lenders also need a powerful back-office platform to efficiently originate and trade loans to drive ROI. Because Encompass TPO Connect is built on the Encompass Lending Platform, TPO generated loan data seamlessly flows into your pipeline with consistency and accuracy allowing you leverage a single system of record and avoid piecemealing together data across multiple systems.

“Having a system like Encompass TPO Connect that links you with your TPO partners and lets them know that they’re valued as customers is critical to winning more business.”

Lorenzo Adams
Vice President of Operations
First Community Mortgage

Example TPO website 1003 / Loan Information page